

IEEE-ISTO

Industry Standards and Technology Organization
affiliated with the IEEE and the IEEE Standards Association



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Oki Data, Mt. Laurel, NJ

- **Membership Report**
- **Financial Report**
 - **Summary of status**
 - **January 2006 statement**
 - **2006 budget**
- **ISTO Staff**



Membership

- **366 Software ***
- Agfa Monotype Corporation
- Apple Computer, Inc.
- Canon, Inc.
- Dell
- Easy Software Products *
- Epson Portland, Inc.
- Fuji Xerox Printing Systems
- Hewlett-Packard
- IBM Corporation
- Intermate A/S
- Konika/Minolta
- Kyocera
- Lexmark International
- Microsoft
- MPI Tech A/S *
- NexPress
- Northlake Software, Inc. *
- Oasis Semiconductor Inc.
- Peerless Systems Networking
- PMC-Sierra
- RICOH Company Ltd.
- Samsung Electronics Corporation
- Sharp Labs of America
- Silex Technology Inc.
- Software Imaging
- Xerox Corporation
- Zoran (formerly Oak)

BOLD = Paid 2006 Membership dues

* = \$250 membership fee

all info as of 4 April 2006



Financial Summary

The Printer Working Group's financials are provided on a monthly basis by IEEE-ISTO. The following reports are included:

- Statement of Revenues and Expenditures (activity for current month & year to date)
- Balance Sheet
- Statement of Cash Flows
- Aged Receivables by Due Date

The Statement of Revenues and Expenditures for **January 2006** shows total revenue of **\$xxxx**, while total expenses were **\$xxxx**. The net income was **\$xxxx**.

As shown on the Balance Sheet and Statement of Cash Flows, PWG shows a cash balance of **\$xxx** at the end of January 2006.

The Aged Receivables report has a balance of **\$xxx** which represents 14 invoices. As of 4 April 2006, the Aged Receivables report has a balance of **\$xxx** which represents **8 invoices, all >90 days past-due**.

[Note: Please contact pwg-admin@ieee-isto.org for financial details].



Financial Summary

What is the difference between monthly financial reports previously generated in QuickBooks vs. reports now generated in MIP?

Quick Books (QB)

- .xls format
- Each report was a separate attachment (Balance Sheet, Statement of Revenues and Expenditures, Statement of Cash Flows, Aging Report)
- Cashed-basis reporting

MIP

- .pdf format
- Reports are bundled into one attachment
- Accrual-basis reporting
 - Preferred by accountants
 - Membership revenue is deferred and 1/12 of the receivable recognized / month



Financial Summary

What is the proposed 2006 PWG budget? Why does it need to be approved?

The proposed PWG budget was drafted by ISTO, based on 2005 actuals. By approving an annual budget, PWG will be able to measure how you are doing financially compared against how you expected to be doing – both for the current month and year to date.

PWG retains the freedom to make decisions that impact the budget.



ISTO Staff Support

Who is the PWG's contact at ISTO?

PWG Admin Team

Cindy Tiritilli, Program Manager

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ISTO Finance Team

Janet Malasig

Tarush Somani

Rosalinda Saravia

Additional ISTO Staff Resources

Peter Lefkin

Marco Migliaro

Greg Kohn